



TRIPLA, HELSINKI, FINLAND

Roadshow presentation

September 2021





Our strenghts to build upon

Outstanding team spirit
Competent, passionate people

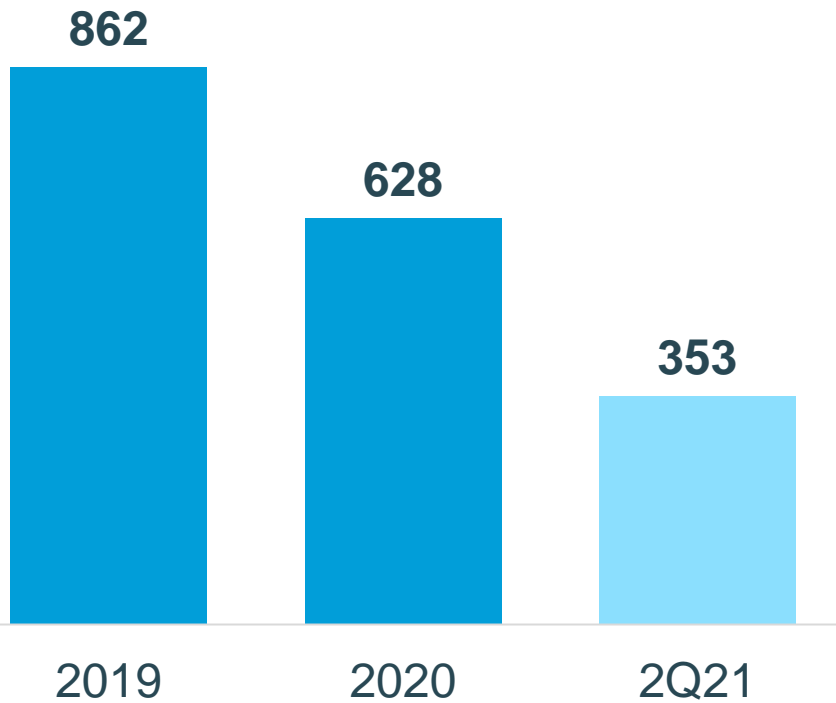
YIT brand

Quality of work

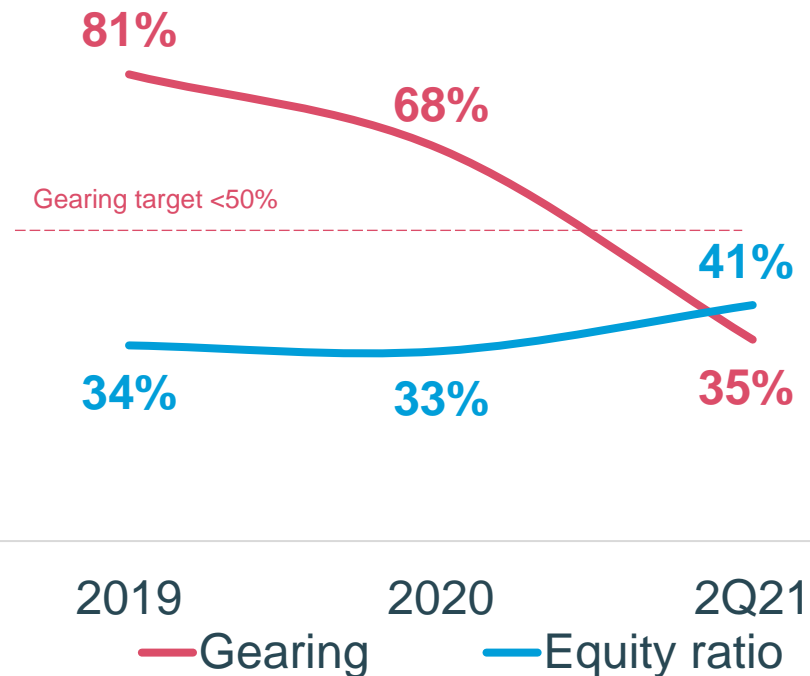
Customer orientation

Our balance sheet has strengthened significantly

NET INTEREST-BEARING DEBT,
€ million

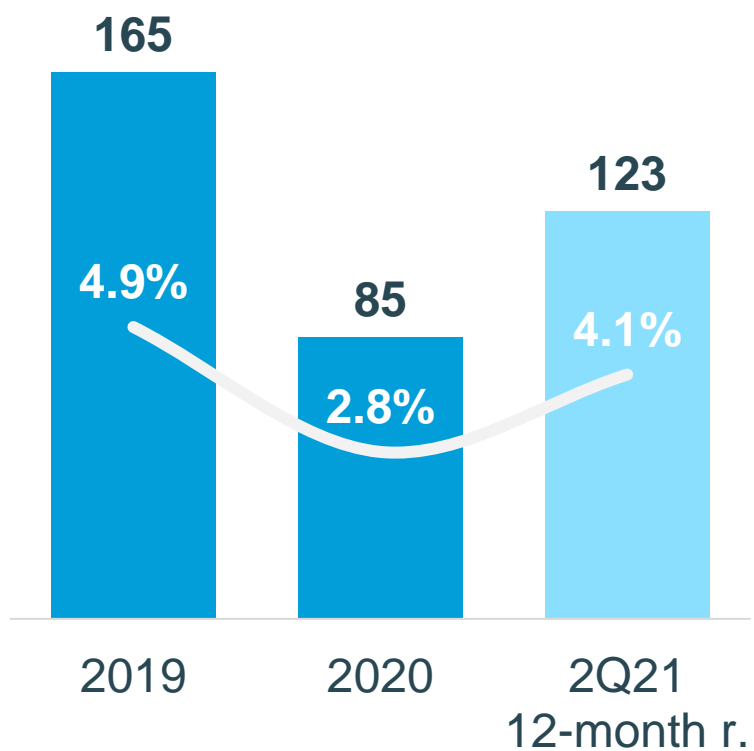


EQUITY RATIO AND
GEARING RATIO, %

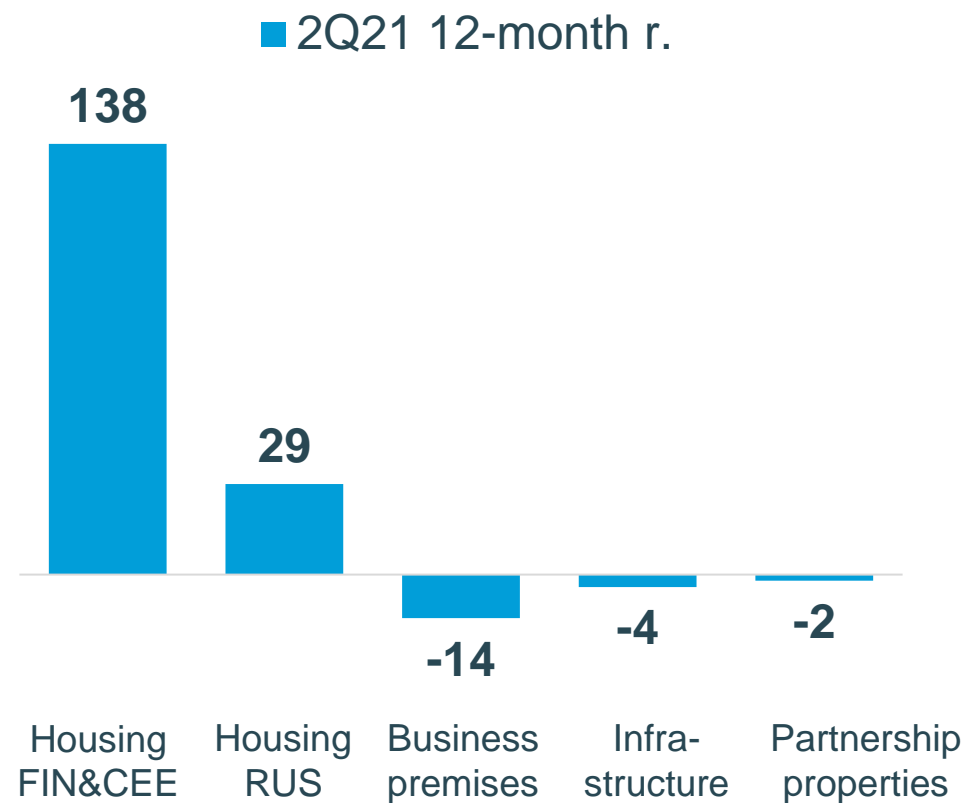


Deviations in project performance have led to high earnings volatility

ADJUSTED OPERATING PROFIT, € million



ADJUSTED OPERATING PROFIT PER SEGMENT, € million



We have initiated measures to improve performance

1

Project management

2

Operating model

3

Infrastructure strategy

Our future Infrastructure will be somewhat smaller, but clearly more predictable and profitable

Strategic role at YIT

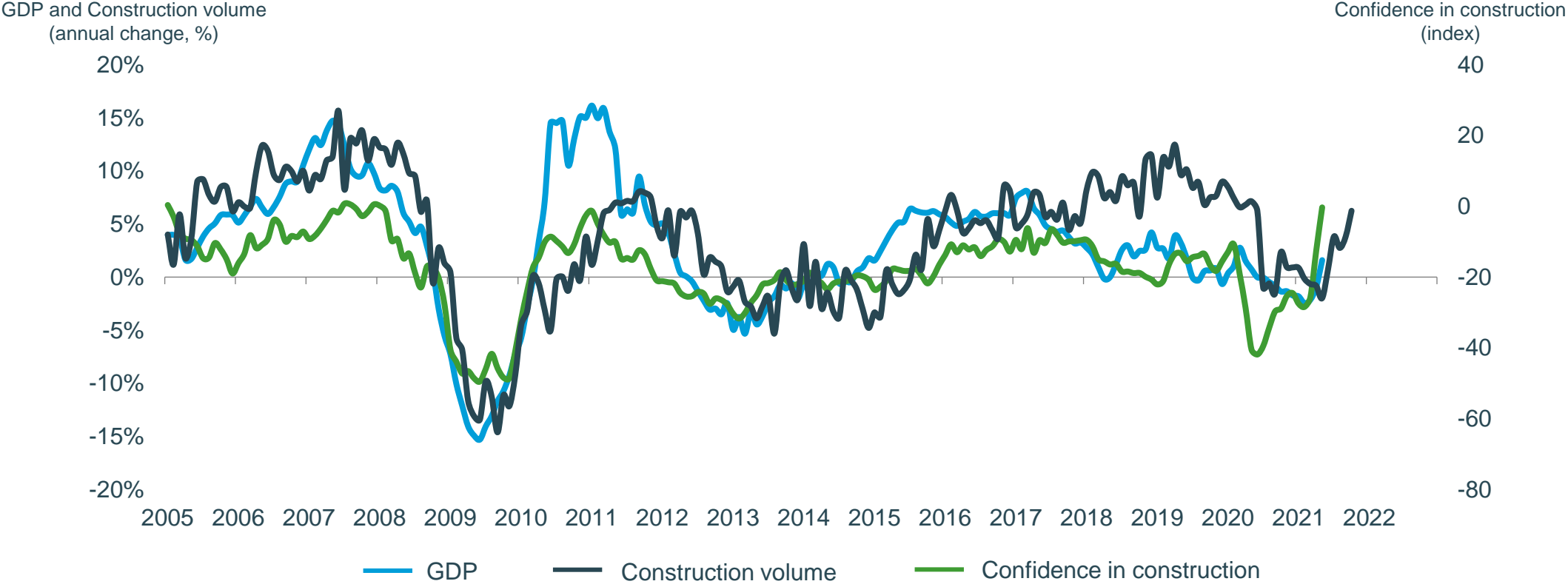
Clear synergy benefits

More focused

Selectivity in projects

Finnish economy and confidence in construction improving

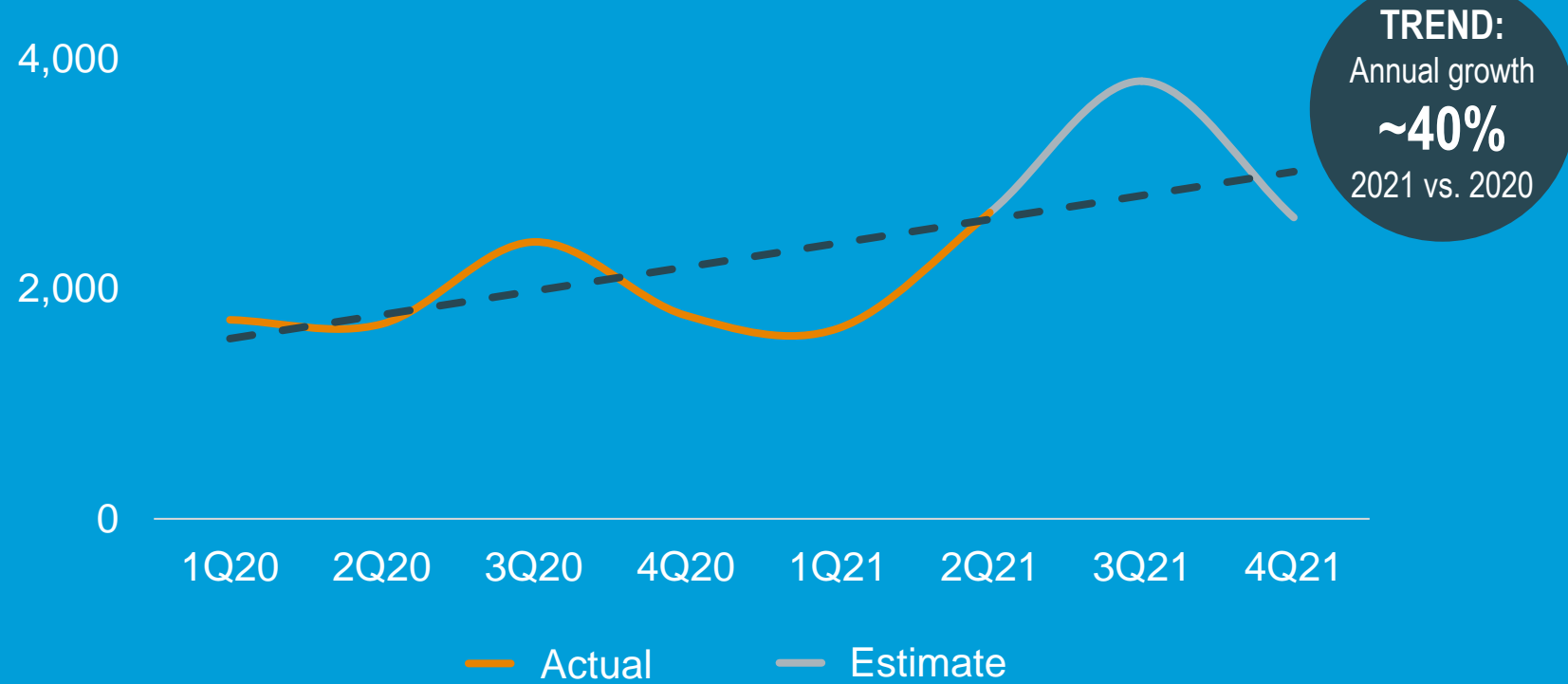
ECONOMIC INDICATORS IN FINLAND



Answering to customer needs and ensuring solid market position



ESTIMATED APARTMENT START-UPS



COVID-19 pandemic had mixed effects on the construction market



MORE TIME
SPENT AT
HOME

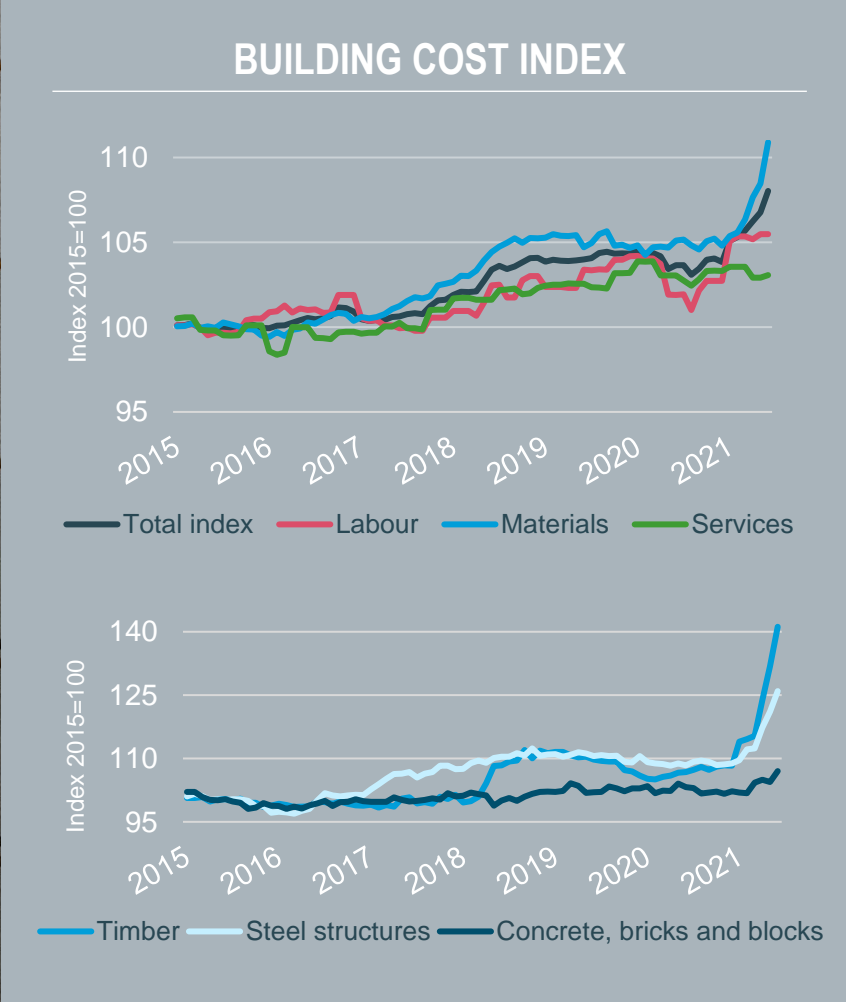


REMOTE
WORK
INCREASED



OFFICE DEMAND
TRANSFORMED

Mitigation actions taken to minimise impacts of material cost inflation



Source: Statistics Finland

MITIGATION ACTIONS AT YIT



Procurement practices



Pricing and contractual practices

Q3 market outlook stable

	Housing market	Real estate market	Infrastructure market
Finland			
Russia			
Baltic countries			
Central European countries			
Sweden			

Q2/2021 market environment*

Good
 Normal
 Weak

Q3/2021 market outlook*

Improving
 Stable
 Weakening



Management agenda for H2

1

Continue actions to stabilise performance, implement new operating model

2

Develop sharpened strategy

3

Take proactive actions in health and safety, develop ESG roadmap

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**Together
we can
do it.**